



PORT OF WALLA WALLA

JULY 25TH, 2023

Company Overview

- Founded in 1948 in Walla Walla Valley
- Located to new Walla Walla facility with Port of Walla Walla help in 1992.
- Currently 385+ Employees in Walla Walla facilities
- We are a global brand with a reputation for premium quality and high performance equipment.
- Over 3,000 optical sorters and 32,000 conveying systems in the field
- A Duravant Operating Company since 2018



Key is Global

- Manufacturing, R&D, Test Lab, Sales and Customer Service Centers:
 - Walla Walla, WA (USA)
 - Beusichem (Netherlands)
 - Hasselt (Belgium)
- Additional Sales and Customer Service locations:
 - Sacramento, CA (USA)
 - Queretaro (Mexico)
 - Melbourne (Australia)
- Additional Manufacturing locations:
 - Redmond, OR (USA)



Strong Global Customer Base



Optical Sorters - Advanced Inspection Systems



VERYX® Chute-Fed

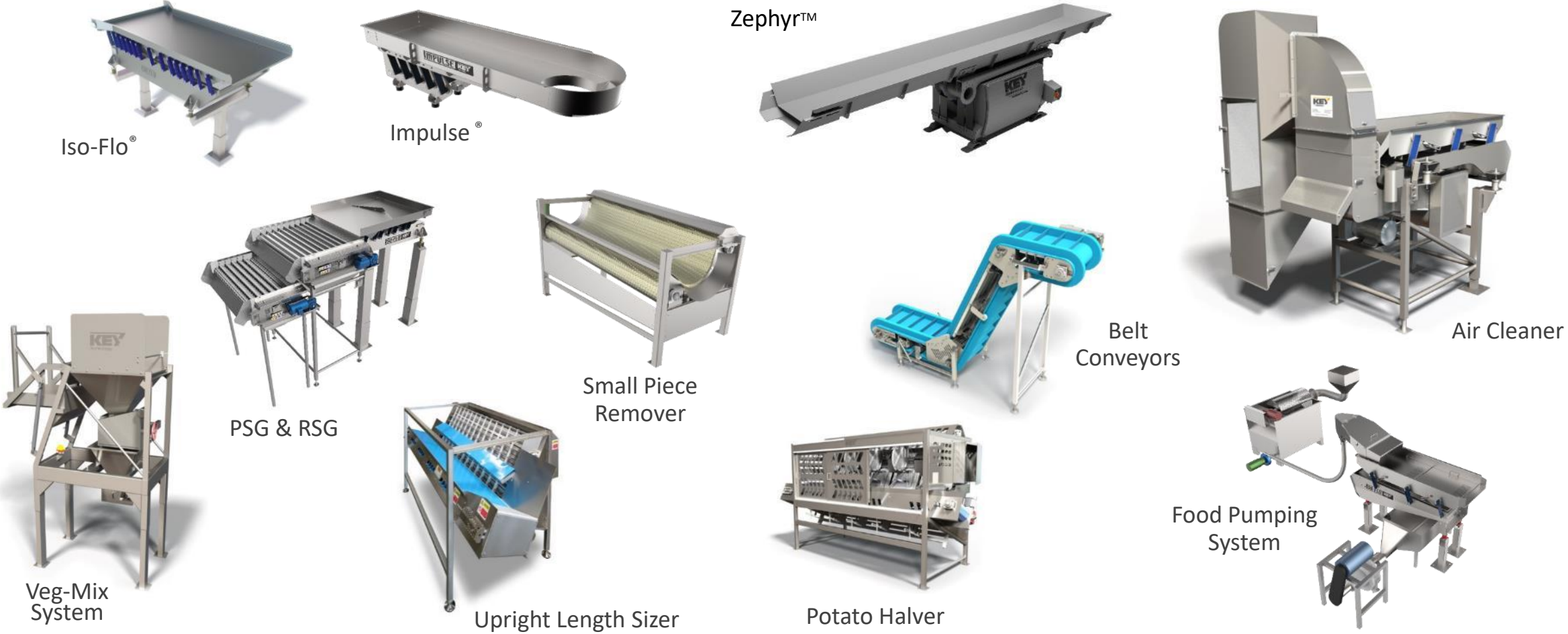


VERYX® Belt-Fed



ADR®

Food Handling Systems



Specialized Conveying Systems

Decades of engineering experience has made Key Technology the global leader in vibratory conveying.



Pros/Cons for Key Technology in Walla Walla Valley

- Over time, we have had some efforts where local educational entities have supplied qualified employees – in particular Engineers and Welders*

- Long standing relationships with local governmental agencies.

- Many of our largest customers are in the Columbia River Basin. So our technical subject matter experts are closer, and we build closer to the end customer.

- We own a great facility that is well suited for our needs.

- The proprietary knowledge of established employees (thru generations sometimes).

- **Its difficult to get customers to Walla Walla.**

- **Its difficult & more expensive to ship our equipment internationally.**

- **Recruiting professional talent (or shop employees) to live in Walla Walla can be a challenge.**

- **Very little qualified manufacturing and support talent in Walla Walla area, cannot relocate from out of area due to lack of available and affordable housing.**

- **It can be expensive to build in Walla Walla compared to other areas of the world.**

Advantages

Challenges