

**Economic Development Informational Meeting
Tuesday, November 28, 2023 @ 12:00 PM to 1:30 PM**

Walla Walla Regional Airport Terminal, 45 Terminal Loop Road, Walla Walla

Economic Development Informational Meeting (EDIM) are updates on the Port's implementation of its economic development plan. No business or official actions will be taken by the Port Commissioners.

Important Note: The Port of Walla Walla will be having its Economic Development Informational Meeting "In-Person" at the Walla Walla Regional Airport - Conference Room. There will not be a GoToMeeting online format for this meeting.

1. Pledge of Allegiance – 12:00 PM
2. Welcome & Introductions
3. 2023 Economic Development Plan
 - A. Small Business Development
 - Update - Walla Walla Small Business Development Center – Paul Bowen, SBDC Advisor
 - B. Economic Profiling
 - Economic Monthly Indicators *(Separate Attachment)*
 - C. Existing Business Retention/Expansion
 - Presentation – Packaging Corporation of America – Wallula Operation
 - Presentation – Dr. Patrick Jones, Eastern Washington University – Annual Walla Walla Trends Update
 - Update on Alaska Airline - 2023 Airline Numbers *(Exhibit 1)* & 2023 Flight Schedule & 2nd Flight *(Exhibit 2)*
 - D. Business Recruitment/Marketing & Advertising
 - Update on Recent and/or New Business Leads *(Exhibit 3)*
 - Project Disk – Small Aerospace Parts MFG - Wallula Gap Business Park
 - Project Broadbill – Hydrogen MFG - Wallula Gap Business Park
 - Project Slag - Green Cement MFG - Wallula Gap Business Park & Dodd Road Industrial Park
 - Update on Previous Business Leads
 - Project Crosland – Food Distribution Warehouse – Avery Business Park
 - Project Widgeon (SkyNRG) - Sustainable Aviation Fuel (SAF) MFG - Stearns Kelly Property
 - Project Energy Force - EV Battery MFG - Wallula Gap Business Park
 - Project Margarita - Data Center - Wallula Gap Business Park & Dodd Road Industrial Park
 - Business Leads Closed - Project Clay & Project Metcalf
 - E. Site & Infrastructure
 - Update - Federal Congressional Visit – October 16-19, 2023 - Washington D.C.
 - Update - US Highway 12 – Phase 8 & Clinton Interchange
 - Update - Mill Creek Flood Control Construction Project
 - Review - Economic Development Sales Tax Fund (EDSTF) Account *(Exhibit 4)*
 - F. Economic Development Advocacy
 - 2024 Economic Development Informational Meeting (EDIM) Schedule *(Exhibit 5)*
 - Other Economic Development Organization Reports - City of Walla Walla, City of College Place, County of Walla Walla, Walla Walla Chamber of Commerce, School Districts, Visit Walla Walla, Downtown Walla Walla Foundation & Walla Walla Valley Wine Alliance.

Next EDIM is scheduled for Tuesday, January 23, 2024. Port staff will keep EDIM participants informed if there are any changes to the meeting format

**WALLA WALLA REGIONAL AIRPORT
Commercial Air Load Factor Report**

Year 2023: Outbound (Seattle to Walla Walla)

| Flight # | Jan 2023 | Feb | Mar | Apr | May | June | July | Aug | Sept | Oct | 2023 YTD | Oct 2022 | 2022 Year End | 2021 Year End | 2020 Year End | 2019 Year End | 2018 Year End | 2017 Year End |
|-----------------|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|----------|---------------|---------------|---------------|---------------|---------------|---------------|
| #3463 - 5:00 AM | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 62.61% | 70.66% | 67.08% | 0.00% | 81.15% | 75.56% | 44.22% | 80.47% | 80.33% | 80.83% |
| Rev Pass. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,142 | 1,611 | 2,753 | 0 | 14,432 | 20,157 | 10,990 | 21,099 | 355 | 333 |
| No. of Flights | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 24 | 30 | 54 | 0 | 234 | 351 | 327 | 345 | 355 | 333 |
| #3389 - 1:15 PM | 79.25% | 78.57% | 77.46% | 75.13% | 75.59% | 82.63% | 74.45% | 74.96% | 72.19% | 76.36% | 76.63% | 85.14% | 71.45% | 68.40% | 42.52% | 80.01% | 79.61% | 79.67% |
| Rev Pass. | 1,807 | 1,672 | 1,825 | 1,713 | 1,781 | 1,884 | 1,754 | 1,766 | 1,646 | 1,799 | 17,647 | 2,006 | 19,278 | 17,830 | 7,529 | 21,464 | 354 | 347 |
| No. of Flights | 30 | 28 | 31 | 30 | 31 | 30 | 31 | 31 | 30 | 31 | 303 | 31 | 355 | 343 | 233 | 353 | 354 | 347 |
| Average | 79.25% | 78.57% | 77.46% | 75.13% | 75.59% | 82.63% | 74.45% | 74.96% | 67.93% | 73.55% | 75.19% | 85.14% | 75.31% | 70.05% | 43.26% | 75.36% | 73.38% | 74.69% |

| 10/2023 Cancel | Reason | 10/2022 Cancel | Reason |
|----------------|--------|----------------|--------|
| 1 | ATC | 0 | |

| | | | |
|---|--|---|--|
| 0 | | 0 | |
|---|--|---|--|

| | | | |
|---|--|---|--|
| 1 | | 0 | |
|---|--|---|--|

Year 2023: Inbound (Seattle to Walla Walla)

| Flight # | Jan | Feb | Mar | Apr | May | June | July | Aug | Sept | Oct | 2023 YTD | Oct 2022 | 2022 Year End | 2021 Year End | 2020 Year End | 2019 Year End | 2018 Year End | 2017 Year End |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|----------|---------------|---------------|---------------|---------------|---------------|---------------|
| #3389 - 12:35 PM | 76.75% | 77.73% | 74.92% | 75.04% | 69.44% | 77.98% | 75.76% | 82.98% | 74.52% | 79.20% | 76.42% | 82.43% | 82.57% | 74.37% | 48.54% | 80.35% | 71.39% | 73.33% |
| Rev Pass. | 1,750 | 1,654 | 1,765 | 1,711 | 1,636 | 1,778 | 1,785 | 1,955 | 1,699 | 1,866 | 17,599 | 1,942 | 22,402 | 19,670 | 8,595 | 21,372 | 345 | 343 |
| No. of Flights | 30 | 28 | 31 | 30 | 31 | 30 | 31 | 31 | 30 | 31 | 303 | 31 | 357 | 348 | 233 | 350 | 345 | 343 |
| #2455 - 11:50 PM | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 45.68% | 53.73% | 50.07% | 0.00% | 61.90% | 61.48% | 43.30% | 66.96% | 69.00% | 68.18% |
| Rev Pass. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 868 | 1,225 | 2,093 | 0 | 11,056 | 16,260 | 7,601 | 16,945 | 267 | 218 |
| No. of Flights | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 25 | 30 | 55 | 0 | 235 | 348 | 231 | 333 | 267 | 218 |
| Average | 76.75% | 77.73% | 74.92% | 75.04% | 69.44% | 77.98% | 75.76% | 82.98% | 61.41% | 66.67% | 72.38% | 82.43% | 74.36% | 67.84% | 43.16% | 74.45% | 73.77% | 75.11% |

| 10/2023 Cancel | Reason | 10/2022 Cancel | Reason |
|----------------|--------|----------------|--------|
| 0 | | 0 | |

| | | | |
|---|-----|---|--|
| 1 | ATC | 0 | |
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| | | | |
|---|--|---|--|
| 1 | | 0 | |
|---|--|---|--|

Combined Inbound/Outbound Average

| | | | | | | | | | | | | | | | | | | |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Combined Average: | 78.00% | 78.15% | 76.19% | 75.09% | 72.52% | 80.31% | 75.11% | 78.97% | 64.67% | 70.11% | 73.78% | 83.79% | 74.84% | 68.94% | 43.21% | 74.91% | 73.57% | 74.90% |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|

Note: Passengers Numbers represented are "Revenue" passengers only.

Walla Walla Regional Airport Monthly Passenger Enplanements (Outbound)

| | JAN | | FEB | | MAR | | APR | | MAY | | JUN | | JUL | | AUG | | SEP | | OCT | | NOV | | DEC | | |
|-----------------------------|-------|-----|-------|-----|--------|-----|--------|-----|--------|-----|--------|-----|--------|-------|--------|-------|--------|-------|--------|-------|--------|-------|--------|-------|--|
| | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | |
| 2008 Enplanements | 2,436 | 114 | 2,530 | 119 | 2,492 | 92 | 2,360 | 81 | 2,507 | 76 | 2,438 | 114 | 2,281 | 116 | 2,216 | 97 | 2,354 | 87 | 2,513 | 116 | 2,306 | 117 | 3,149 | 120 | |
| 2008 Y-T-D | 2,436 | 114 | 4,966 | 233 | 7,458 | 325 | 9,818 | 406 | 12,325 | 482 | 14,763 | 596 | 17,044 | 712 | 19,260 | 809 | 21,614 | 896 | 24,127 | 1,012 | 26,433 | 1,129 | 29,582 | 1,249 | |
| 2009 Enplanements | 2,545 | 140 | 2,329 | 102 | 2,969 | 128 | 2,683 | 109 | 2,867 | 120 | 2,798 | 143 | 2,383 | 172 | 2,501 | 118 | 2,687 | 112 | 3,092 | 124 | 3,110 | 133 | 3,466 | 137 | |
| 2009 Y-T-D | 2,545 | 140 | 4,874 | 242 | 7,843 | 370 | 10,526 | 479 | 13,393 | 599 | 16,191 | 742 | 18,574 | 914 | 21,075 | 1,032 | 23,762 | 1,144 | 26,854 | 1,268 | 29,964 | 1,401 | 33,430 | 1,538 | |
| 2010 Enplanements | 2,179 | 137 | 1,970 | 106 | 2,575 | 91 | 2,431 | 98 | 2,649 | 102 | 2,494 | 106 | 2,090 | 102 | 2,242 | 119 | 2,379 | 113 | 2,619 | 122 | 2,642 | 104 | 2,780 | 92 | |
| 2010 Y-T-D | 2,179 | 137 | 4,149 | 243 | 6,724 | 334 | 9,155 | 432 | 11,804 | 534 | 14,298 | 640 | 16,388 | 742 | 18,630 | 861 | 21,009 | 974 | 23,628 | 1,096 | 26,270 | 1,200 | 29,050 | 1,292 | |
| 2011 Enplanements | 2,268 | 113 | 2,167 | 103 | 2,585 | 72 | 2,743 | 98 | 2,795 | 118 | 2,837 | 129 | 2,524 | 121 | 2,568 | 105 | 2,574 | 100 | 2,847 | 113 | 3,058 | 119 | 3,061 | 99 | |
| 2011 Y-T-D | 2,268 | 113 | 4,435 | 216 | 7,020 | 288 | 9,763 | 386 | 12,558 | 504 | 15,395 | 633 | 17,919 | 754 | 20,487 | 859 | 23,061 | 959 | 26,008 | 1,072 | 29,066 | 1,191 | 32,127 | 1,290 | |
| 2012 Enplanements | 2,210 | 111 | 2,189 | 88 | 2,899 | 108 | 2,690 | 95 | 2,778 | 103 | 2,625 | 109 | 2,295 | 95 | 2,328 | 125 | 2,695 | 101 | 3,049 | 83 | 2,915 | 96 | 3,152 | 96 | |
| 2012 Y-T-D | 2,210 | 111 | 4,399 | 199 | 7,298 | 307 | 9,988 | 402 | 12,766 | 505 | 15,391 | 614 | 17,686 | 709 | 20,014 | 834 | 22,709 | 935 | 25,758 | 1,018 | 28,673 | 1,114 | 31,825 | 1,210 | |
| 2013 Enplanements | 2,279 | 95 | 2,334 | 90 | 2,849 | 96 | 2,630 | 85 | 2,885 | 95 | 2,824 | 77 | 2,634 | 120 | 2,470 | 111 | 2,851 | 90 | 3,055 | 106 | 2,839 | 113 | 3,400 | 71 | |
| 2013 Y-T-D | 2,279 | 95 | 4,613 | 185 | 7,462 | 281 | 10,092 | 366 | 12,977 | 461 | 15,801 | 538 | 18,435 | 658 | 20,905 | 769 | 23,756 | 859 | 26,811 | 965 | 29,650 | 1,078 | 33,050 | 1,149 | |
| 2014 Enplanements | 2,450 | 100 | 2,441 | 96 | 3,021 | 97 | 2,874 | 97 | 2,965 | 97 | 3,270 | 95 | 2,958 | 113 | 2,909 | 102 | 3,267 | 85 | 3,338 | 95 | 3,278 | 84 | 3,501 | 73 | |
| 2014 Y-T-D | 2,450 | 100 | 4,891 | 196 | 7,912 | 293 | 10,786 | 390 | 13,751 | 487 | 17,021 | 582 | 19,979 | 695 | 22,888 | 797 | 26,155 | 882 | 29,493 | 977 | 32,771 | 1,061 | 36,272 | 1,134 | |
| 2015 Enplanements | 2,789 | 90 | 2,973 | 88 | 3,444 | 87 | 3,334 | 112 | 3,661 | 98 | 3,528 | 115 | 3,379 | 123 | 3,500 | 113 | 3,520 | 107 | 3,782 | 101 | 3,549 | 112 | 3,800 | 90 | |
| 2015 Y-T-D | 2,789 | 90 | 5,762 | 178 | 9,206 | 265 | 12,540 | 377 | 16,201 | 475 | 19,729 | 590 | 23,108 | 713 | 26,608 | 826 | 30,128 | 933 | 33,910 | 1,034 | 37,459 | 1,146 | 41,259 | 1,236 | |
| 2016 Enplanements | 3,102 | 97 | 3,041 | 94 | 3,890 | 106 | 3,938 | 132 | 4,220 | 142 | 4,567 | 124 | 3,722 | 144 | 3,973 | 150 | 4,063 | 144 | 4,615 | 117 | 4,007 | 116 | 4,284 | 111 | |
| 2016 Y-T-D | 3,102 | 97 | 6,143 | 191 | 10,033 | 297 | 13,971 | 429 | 18,191 | 571 | 22,758 | 695 | 26,480 | 839 | 30,453 | 989 | 34,516 | 1,133 | 39,131 | 1,250 | 43,138 | 1,366 | 47,422 | 1,477 | |
| 2017 Enplanements | 3,881 | 151 | 3,517 | 154 | 4,576 | 155 | 4,123 | 129 | 4,059 | 140 | 4,360 | 158 | 3,541 | 153 | 4,122 | 155 | 3,791 | 142 | 4,452 | 86 | 4,532 | 81 | 4,642 | 88 | |
| 2017 Y-T-D | 3,881 | 151 | 7,398 | 305 | 11,374 | 460 | 16,097 | 589 | 20,156 | 729 | 24,516 | 887 | 28,057 | 1,040 | 32,179 | 1,195 | 35,970 | 1,337 | 40,422 | 1,423 | 44,954 | 1,504 | 49,596 | 1,592 | |
| 2018 Enplanements | 3,940 | 140 | 3,811 | 124 | 4,765 | 100 | 4,338 | 93 | 4,629 | 123 | 4,454 | 116 | 4,249 | 171 | 3,881 | 105 | 3,526 | 80 | 3,735 | 91 | 3,862 | 101 | 4,473 | 94 | |
| 2018 Y-T-D | 3,940 | 140 | 7,751 | 264 | 12,516 | 364 | 16,854 | 457 | 21,483 | 580 | 25,937 | 696 | 30,186 | 867 | 34,067 | 972 | 37,593 | 1,052 | 41,328 | 1,143 | 45,190 | 1,244 | 49,663 | 1,338 | |
| 2019 Enplanements | 3,102 | 113 | 2,601 | 50 | 4,095 | 107 | 3,994 | 136 | 4,595 | 119 | 4,714 | 106 | 4,095 | 146 | 4,202 | 108 | 4,379 | 94 | 4,694 | 95 | 4,152 | 110 | 4,791 | 78 | |
| 2019 Y-T-D | 3,102 | 113 | 5,703 | 163 | 9,798 | 270 | 13,792 | 406 | 18,387 | 525 | 23,101 | 631 | 27,196 | 777 | 31,398 | 885 | 35,777 | 979 | 40,471 | 1,074 | 44,623 | 1,184 | 49,414 | 1,262 | |
| 2020 Enplanements | 3,545 | 74 | 3,435 | 92 | 1,763 | 47 | 116 | 9 | 356 | 14 | 773 | 19 | 938 | 47 | 1,331 | 89 | 1,340 | 53 | 1,854 | 67 | 1,664 | 68 | 1,553 | 57 | |
| 2020 Y-T-D | 3,545 | 74 | 6,980 | 166 | 8,743 | 213 | 8,859 | 222 | 9,215 | 236 | 9,988 | 255 | 10,926 | 302 | 12,257 | 391 | 13,597 | 444 | 15,451 | 511 | 17,115 | 579 | 18,668 | 636 | |
| 2021 Enplanements | 1,557 | 62 | 1,508 | 44 | 2,546 | 68 | 2,971 | 108 | 3,957 | 81 | 4,287 | 79 | 3,867 | 74 | 3,842 | 43 | 3,909 | 67 | 3,447 | 86 | 3,604 | 52 | 3,784 | 44 | |
| 2021 Y-T-D | 1,557 | 62 | 3,065 | 106 | 5,611 | 174 | 8,582 | 282 | 12,539 | 363 | 16,826 | 442 | 20,693 | 516 | 24,535 | 559 | 28,444 | 626 | 31,891 | 712 | 35,495 | 764 | 39,279 | 808 | |
| 2022 Enplanements | 2,593 | 78 | 2,730 | 63 | 3,851 | 95 | 3,275 | 67 | 3,600 | 61 | 3,451 | 63 | 3,140 | 88 | 3,121 | 99 | 2,101 | 44 | 2,006 | 42 | 1,926 | 35 | 1,921 | 29 | |
| 2022 Y-T-D | 2,593 | 78 | 5,323 | 141 | 9,174 | 236 | 12,449 | 303 | 16,049 | 364 | 19,500 | 427 | 22,640 | 515 | 25,761 | 614 | 27,862 | 658 | 29,868 | 700 | 31,794 | 735 | 33,715 | 764 | |
| 2023 Enplanements | 1,807 | 47 | 1,872 | 41 | 1,825 | 29 | 1,713 | 39 | 1,781 | 52 | 1,884 | 45 | 1,754 | 73 | 1,766 | 45 | 2,788 | 83 | 3,410 | 84 | 2,040 | 538 | 20,400 | 538 | |
| 2023 Y-T-D | 1,807 | 47 | 3,479 | 88 | 5,304 | 117 | 7,017 | 156 | 8,798 | 208 | 10,682 | 253 | 12,436 | 326 | 14,202 | 371 | 16,990 | 454 | 20,400 | 538 | 20,400 | 538 | 20,400 | 538 | |
| Monthly % Change - 22 to 23 | | | | | | | | | | | | | | | | | | | | | | | | | |
| % Change YTD - 22 to 23 | | | | | | | | | | | | | | | | | | | | | | | | | |

Walla Walla Regional Airport Monthly Passenger Deplanements (Inbound)

| | JAN | | FEB | | MAR | | APR | | MAY | | JUN | | JUL | | AUG | | SEP | | OCT | | NOV | | DEC | |
|---------------------------|--------|-----|--------|-----|--------|-----|--------|-----|--------|-----|--------|-----|--------|-----|--------|-------|--------|-------|--------|-------|---------|-------|---------|-------|
| | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non | Rev | Non |
| 2008 Deplanements | 2,574 | 103 | 2,625 | 121 | 2,495 | 87 | 2,403 | 81 | 2,431 | 86 | 2,375 | 92 | 2,310 | 123 | 2,465 | 99 | 2,241 | 82 | 2,478 | 100 | 2,160 | 123 | 2,949 | 124 |
| 2008 Y-T-D | 2,574 | 103 | 5,199 | 224 | 7,694 | 311 | 10,097 | 392 | 12,528 | 478 | 14,903 | 570 | 17,213 | 693 | 19,678 | 792 | 21,919 | 874 | 24,397 | 974 | 26,557 | 1,097 | 29,506 | 1,221 |
| 2009 Deplanements | 2,786 | 126 | 2,342 | 110 | 3,041 | 127 | 2,886 | 147 | 2,725 | 135 | 2,720 | 151 | 2,569 | 168 | 2,793 | 118 | 2,584 | 118 | 3,029 | 113 | 3,317 | 124 | 3,106 | 122 |
| 2009 Y-T-D | 2,786 | 126 | 5,128 | 236 | 8,169 | 363 | 11,055 | 510 | 13,780 | 645 | 16,500 | 796 | 19,069 | 964 | 21,862 | 1,082 | 24,446 | 1,200 | 27,475 | 1,313 | 30,792 | 1,437 | 33,898 | 1,559 |
| 2010 Deplanements | 2,340 | 110 | 1,973 | 84 | 2,436 | 86 | 2,551 | 103 | 2,351 | 96 | 2,434 | 112 | 2,190 | 99 | 2,555 | 110 | 2,271 | 118 | 2,617 | 126 | 2,489 | 107 | 2,385 | 78 |
| 2010 Y-T-D | 2,340 | 110 | 4,313 | 194 | 6,749 | 280 | 9,300 | 383 | 11,651 | 479 | 14,085 | 591 | 16,275 | 690 | 18,830 | 800 | 21,101 | 918 | 23,718 | 1,044 | 26,207 | 1,151 | 28,592 | 1,229 |
| 2011 Deplanements | 2,415 | 91 | 2,214 | 119 | 2,595 | 82 | 2,760 | 111 | 2,606 | 111 | 2,795 | 136 | 2,534 | 113 | 2,842 | 100 | 2,615 | 101 | 2,825 | 111 | 2,994 | 118 | 2,807 | 88 |
| 2011 Y-T-D | 2,415 | 91 | 4,629 | 210 | 7,224 | 292 | 9,984 | 403 | 12,590 | 514 | 15,385 | 650 | 17,919 | 763 | 20,761 | 863 | 23,376 | 964 | 26,201 | 1,075 | 29,195 | 1,193 | 32,002 | 1,281 |
| 2012 Deplanements | 2,501 | 91 | 2,215 | 93 | 2,742 | 121 | 2,770 | 100 | 2,714 | 116 | 2,521 | 92 | 2,139 | 104 | 2,643 | 124 | 2,685 | 97 | 2,918 | 74 | 2,807 | 84 | 2,882 | 101 |
| 2012 Y-T-D | 2,501 | 91 | 4,716 | 184 | 7,458 | 305 | 10,228 | 405 | 12,942 | 521 | 15,463 | 613 | 17,602 | 717 | 20,245 | 841 | 22,930 | 938 | 25,848 | 1,012 | 28,655 | 1,096 | 31,537 | 1,197 |
| 2013 Deplanements | 2,470 | 87 | 2,317 | 89 | 2,875 | 77 | 2,799 | 97 | 2,920 | 92 | 2,732 | 75 | 2,625 | 106 | 2,924 | 109 | 2,740 | 107 | 3,064 | 80 | 2,765 | 112 | 3,223 | 73 |
| 2013 Y-T-D | 2,470 | 87 | 4,787 | 176 | 7,662 | 253 | 10,461 | 350 | 13,381 | 442 | 16,113 | 517 | 18,738 | 623 | 21,662 | 732 | 24,402 | 839 | 27,466 | 919 | 30,231 | 1,031 | 33,454 | 1,104 |
| 2014 Deplanements | 2,695 | 96 | 2,393 | 101 | 3,081 | 92 | 2,965 | 97 | 2,845 | 82 | 3,137 | 107 | 3,076 | 103 | 3,217 | 117 | 3,171 | 100 | 3,348 | 90 | 3,133 | 72 | 3,252 | 67 |
| 2014 Y-T-D | 2,695 | 96 | 5,088 | 197 | 8,169 | 289 | 11,134 | 386 | 13,979 | 468 | 17,116 | 575 | 20,192 | 678 | 23,409 | 795 | 26,580 | 895 | 29,928 | 985 | 33,061 | 1,057 | 36,313 | 1,124 |
| 2015 Deplanements | 3,066 | 78 | 2,671 | 78 | 3,534 | 77 | 3,474 | 98 | 3,352 | 107 | 3,520 | 124 | 3,469 | 124 | 4,032 | 109 | 3,423 | 96 | 3,736 | 69 | 3,426 | 73 | 3,574 | 89 |
| 2015 Y-T-D | 3,066 | 78 | 5,737 | 156 | 9,271 | 233 | 12,745 | 331 | 16,097 | 438 | 19,617 | 562 | 23,086 | 686 | 27,118 | 795 | 30,541 | 891 | 34,277 | 960 | 37,703 | 1,033 | 41,277 | 1,122 |
| 2016 Deplanements | 3,212 | 90 | 3,046 | 99 | 3,836 | 81 | 3,921 | 137 | 3,925 | 148 | 4,382 | 152 | 3,750 | 143 | 4,526 | 149 | 4,076 | 144 | 4,474 | 116 | 3,872 | 118 | 4,103 | 105 |
| 2016 Y-T-D | 3,212 | 90 | 6,258 | 189 | 10,094 | 270 | 14,015 | 407 | 17,940 | 555 | 22,322 | 707 | 26,072 | 850 | 30,598 | 999 | 34,674 | 1,143 | 39,148 | 1,259 | 43,020 | 1,377 | 47,123 | 1,482 |
| 2017 Deplanements | 4,123 | 127 | 3,407 | 155 | 4,481 | 138 | 4,333 | 120 | 3,854 | 123 | 4,256 | 160 | 3,635 | 148 | 4,535 | 141 | 3,812 | 132 | 4,476 | 77 | 4,369 | 54 | 4,018 | 90 |
| 2017 Y-T-D | 4,123 | 127 | 7,550 | 282 | 12,011 | 420 | 16,344 | 540 | 20,198 | 663 | 24,454 | 823 | 28,089 | 971 | 32,624 | 1,112 | 36,436 | 1,244 | 40,912 | 1,321 | 45,281 | 1,375 | 49,299 | 1,465 |
| 2018 Deplanements | 4,242 | 119 | 3,862 | 133 | 4,619 | 93 | 4,528 | 92 | 4,562 | 126 | 4,244 | 123 | 4,144 | 155 | 4,108 | 72 | 3,156 | 73 | 3,533 | 89 | 3,573 | 102 | 3,843 | 98 |
| 2018 Y-T-D | 4,242 | 119 | 8,104 | 252 | 12,723 | 345 | 17,251 | 437 | 21,813 | 563 | 26,057 | 686 | 30,201 | 841 | 34,309 | 913 | 37,465 | 986 | 40,998 | 1,075 | 44,571 | 1,177 | 48,414 | 1,275 |
| 2019 Deplanements | 3,309 | 100 | 2,620 | 59 | 3,857 | 102 | 4,227 | 125 | 4,570 | 134 | 4,541 | 126 | 4,113 | 133 | 4,560 | 120 | 4,219 | 109 | 4,800 | 80 | 3,906 | 88 | 4,069 | 88 |
| 2019 Y-T-D | 3,309 | 100 | 5,829 | 159 | 9,686 | 261 | 13,913 | 386 | 18,483 | 520 | 23,024 | 646 | 27,137 | 779 | 31,697 | 899 | 35,916 | 1,008 | 40,716 | 1,088 | 44,622 | 1,176 | 48,691 | 1,264 |
| 2020 Deplanements | 3,733 | 59 | 3,461 | 109 | 1,919 | 46 | 1,04 | 5 | 372 | 12 | 738 | 23 | 910 | 50 | 1,431 | 72 | 1,274 | 51 | 1,801 | 60 | 1,451 | 62 | 1,486 | 50 |
| 2020 Y-T-D | 3,733 | 59 | 7,194 | 168 | 9,113 | 214 | 9,217 | 219 | 9,589 | 231 | 10,327 | 254 | 11,237 | 304 | 12,668 | 376 | 13,942 | 427 | 15,743 | 487 | 17,194 | 549 | 18,680 | 599 |
| 2021 Deplanements | 1,633 | 73 | 1,423 | 40 | 2,555 | 67 | 2,922 | 88 | 3,702 | 94 | 4,185 | 69 | 3,758 | 68 | 3,921 | 50 | 3,925 | 65 | 3,174 | 55 | 3,364 | 60 | 3,593 | 60 |
| 2021 Y-T-D | 1,633 | 73 | 3,056 | 113 | 5,611 | 180 | 8,533 | 268 | 12,235 | 362 | 16,420 | 431 | 20,178 | 499 | 24,099 | 549 | 28,024 | 614 | 31,198 | 669 | 34,562 | 729 | 38,155 | 789 |
| 2022 Deplanements | 2,485 | 57 | 2,640 | 62 | 3,669 | 109 | 3,354 | 64 | 3,477 | 73 | 3,422 | 77 | 3,174 | 96 | 3,407 | 87 | 2,202 | 27 | 1,951 | 45 | 1,831 | 33 | 1,760 | 38 |
| 2022 Y-T-D | 2,485 | 57 | 5,125 | 119 | 8,794 | 228 | 12,148 | 292 | 15,625 | 365 | 19,047 | 442 | 22,221 | 538 | 25,628 | 625 | 27,830 | 652 | 29,781 | 697 | 31,612 | 730 | 33,372 | 768 |
| 2023 Deplanements | 1,750 | 47 | 1,654 | 40 | 1,765 | 38 | 1,711 | 33 | 1,636 | 45 | 1,778 | 48 | 1,785 | 61 | 1,955 | 51 | 2,566 | 63 | 3,091 | 66 | 19,691 | 492 | 19,691 | 482 |
| 2023 Y-T-D | 1,750 | 47 | 3,404 | 87 | 5,169 | 125 | 6,880 | 158 | 8,516 | 203 | 10,294 | 251 | 12,079 | 312 | 14,034 | 363 | 16,600 | 426 | 19,691 | 492 | 19,691 | 492 | 19,691 | 482 |
| Mthly % Change - 22 to 23 | -29.6% | | -37.3% | | -51.9% | | -49.0% | | -52.9% | | -48.0% | | -43.8% | | -42.6% | | -40.4% | | 58.4% | | -100.0% | | -100.0% | |
| % Change YTD - 22 to 23 | -29.6% | | -33.6% | | -41.2% | | -43.4% | | -45.5% | | -46.0% | | -45.6% | | -45.2% | | -40.4% | | -33.9% | | -37.7% | | -41.0% | |

|  | | <u>WALLA WALLA REGIONAL AIRPORT</u> | | | |
|---|------------------|-------------------------------------|-----------------|------------------|-------|
| <u>11/17/2023 - 11/28/2023</u> | | | | | |
| <u>Time</u> | <u>Departing</u> | <u>Time</u> | <u>Arriving</u> | <u>Frequency</u> | |
| Checkpoint Open 3:30 AM - 5:30 AM | 5:00 AM | Walla Walla | 6:13 AM | Seattle | Daily |
| Checkpoint Open 11:30 AM - 1:35 PM | 11:20 AM | Seattle | 12:26 PM | Walla Walla | Daily |
| | 1:06 PM | Walla Walla | 2:19 PM | Seattle | Daily |
| Passenger Arrival Only | 11:00 PM | Seattle | 12:05 AM | Walla Walla | Daily |

|  | | <u>WALLA WALLA REGIONAL AIRPORT</u> | | | |
|---|------------------|-------------------------------------|-----------------|------------------|-------|
| <u>11/29/2023 - 12/13/2023</u> | | | | | |
| <u>Time</u> | <u>Departing</u> | <u>Time</u> | <u>Arriving</u> | <u>Frequency</u> | |
| Checkpoint Open 3:30 AM - 5:30 AM | 5:00 AM | Walla Walla | 6:13 AM | Seattle | Daily |
| Checkpoint Open 12:00 PM - 2:00 PM | 11:45 PM | Seattle | 12:49 PM | Walla Walla | Daily |
| | 1:30 PM | Walla Walla | 2:39 PM | Seattle | Daily |
| Passenger Arrival Only | 10:55 PM | Seattle | 11:56 PM | Walla Walla | Daily |

|  | | <u>WALLA WALLA REGIONAL AIRPORT</u> | | | |
|---|------------------|-------------------------------------|-----------------|------------------|-------|
| <u>12/14/2023 - TBD</u> | | | | | |
| <u>Time</u> | <u>Departing</u> | <u>Time</u> | <u>Arriving</u> | <u>Frequency</u> | |
| Checkpoint Open 3:30 AM - 5:30 AM | 5:00 AM | Walla Walla | 6:13 AM | Seattle | Daily |
| Checkpoint Open 12:10 PM - 2:10 PM | 11:55 PM | Seattle | 1:00 PM | Walla Walla | Daily |
| | 1:40 PM | Walla Walla | 2:50 PM | Seattle | Daily |
| Passenger Arrival Only | 10:55 PM | Seattle | 11:58 PM | Walla Walla | Daily |

BUSINESS RECRUITMENT - ACTIVE BUSINESS LEAD REPORT

| # | Date | Lead Source | Type of Business | Criteria | Benefits | Status |
|----|--------|---|--|--|--|---|
| 1 | Mar-15 | Private | Project Currie Food Processor Simplot | 160 acres Large water, gas & electric user Dodd Road Industrial Area | 300 FTE CapEx \$500M Wages & Benefits Excellent \$20 to \$40 per hour | Several Site Visits & Meetings Possible 2024 Project Market Dependent |
| 2 | Aug-17 | Private | Project Heartland Cold Storage Warehouse | 50 acres Dodd Road Industrial Park Near Project Currie | 70 FTE CapEx \$75M | Site Proposal submitted August 2017 Project dependent on Project Currie |
| 3 | Mar-22 | DOC-Site Selector | Project Clay Porcelain MFG | 5 acres Heavy Industrial Zoned Property Moderate Electrical, Gas, User Dodd Road Industrial Park | 100 FTE with benefits CapEx \$25M | Site Proposal submitted March 2022 No Current Updates from Site Selector |
| 4 | Mar-22 | Private | Project McGee Contractor Warehouse/Office McGee Plumbing Company | 1.6 Acres - 4K SQFT Building Burbank Business Park | FTE Unknown CapEx \$1.5M+ | Site Visit March 2022 Business performing Site Due Diligence PSA Executed with Port |
| 5 | Apr-22 | DOC-Site Selector Global Location Strategies | Project Sequoia Building Supply MFG | 250 acres Heavy Industrial Zoned Property Large Electrical & Gas User Wallula Gap Business Park | 150-180 FTE with benefits CapEx \$250M | Site Proposal submitted April 2022 4 Site Visits to Date PSA Executed with Port Business performing Site Due Diligence |
| 6 | Jul-22 | DOC-Site Selector Strategic Development Development Group | Project Broadbill Green Hydrogen MFG | 150 acres Heavy Industrial Zoned Property Large Electrical & Water User Wallula Gap Business Park | 100 FTE with benefits CapEx \$500-800M | Site Proposal submitted July 2022 Site Visit Feb & Aug 2023 Option to Purchase Executed with Port |
| 7 | Jul-22 | DOC-Site Selector | Project Widgeon MFG - Sustainable Aviation Fuels SKYNRG | 100 acres Heavy Industrial Zoned Property Large Elect, Water, Rail User Stearns Kelly Property | 80 FTE with benefits CapEx \$600-800M | Site Proposal submitted July 2022 Site Visit 08-2022 Executed PSA with Port in 2022 Business performing Site Due Diligence |
| 8 | Jul-22 | DOC-Site Selector | Project Metcalf Hydrogen MFG | 50 acres Heavy Industrial Zoned Property Large Electrical User Wallula Gap Business Park | 360 FTE with benefits CapEx \$140M | Site Proposal submitted July 2022 Site Selector Reviewing Information No Current Updates |
| 9 | Jul-22 | DOC-Site Selector | Project Scout Metal Fabrication | 45-60 acres Heavy Industrial Zoned Property Large Electrical User WGBP, & Dodd IP | 300 FTE with benefits CapEx \$275M | Site Proposal submitted July 2022 Site Selector Reviewing Information Project on hold until company concludes current expansion plans. |
| 10 | Sep-22 | Private | Project Crossland Food Distribution Company | 2 acres Walla Walla Area Avery Business Park | 6-10 FTE with benefits CapEx \$3M | Site Proposal submitted September 2022 Site Selector Reviewing Information Executed PSA with Port - Jan 2024 |
| | | | | Project Completed or Permit Phase | New or Re-Activated Business Lead | Business Lead Closed |

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BUSINESS RECRUITMENT - ACTIVE BUSINESS LEAD REPORT

| # | Date | Lead Source | Type of Business | Criteria | Benefits | Status |
|----|--------|---|--|---|--|--|
| 11 | Sep-22 | DOC-Site Selector | Project Eyebrow Aerospace Research & Development Facility | 200-250 acres Heavy Industrial Zoned Property Large Electrical User Wallula Gap Business Park | 5,000 FTE with benefits CapEx \$2B | Site Proposal submitted October 2022 Site Selector Reviewing Information Project is on hold as company reevaluates scope of project. |
| 12 | Mar-23 | DOC-Site Selector Site Selection Group | Project Stella Ingot and Wafer MFG | 70-200 acres Heavy Industrial Zoned Property Large Electrical & Gas User Wallula Gap Business Park | 1,850-4,000 FTE with benefits CapEx \$600M - \$1.6B | Site Proposal submitted March 2023 Site Selector Reviewing Information Project Still Active |
| 13 | Mar-23 | Private | Project Forest Data Center | 100 acres Industrial Zoned Property Large Electrical User Wallula Gap Business Park | FTE Unknown at this time. CapEx \$3B+ | Site Proposal submitted March 2023 Client Reviewing Information Conducted Site Visit April & July 2023 No Current Updates |
| 14 | Apr-23 | Private | Project Kustom Commercial Service Business | 1.6 Acres - 10K SQFT Building Burbank Business Park | 15-20 FTE with benefits CapEx \$2.5M+ | Site Proposal submitted April 2023 Business performing Site Due Diligence Possible 2024 Project |
| 15 | Apr-23 | Private | Project Mill Food MFG | 8 Acres - 11K SQFT Building Walla Walla Regional Airport | 15 FTE with benefits CapEx \$30M | Site Proposal submitted April 2023 Site Visit April 2023 Umatilla #1 Site, Walla Walla #2 Site No Current Updates |
| 16 | Apr-23 | DOC-Site Selector Jones Lang LaSalle | Project Network Data Center | 30 acres Industrial Zoned Property Large Electrical User Wallula Gap Business Park | FTE & CapEx Unknown | Site Proposal submitted May 2023 Client Reviewing Information Project Still Active |
| 17 | Apr-23 | DOC-Site Selector Jones Lang LaSalle | Project Albatross Advanced MFG Ingot and Wafer MFG | 30-60 acres Industrial Zoned Property Large Electrical User Wallula Gap Business Park | 300 FTE with benefits CapEx \$420M | Site Proposal submitted May 2023 Client Reviewing Information No Current Updates |
| 18 | May-23 | Private | Project Darby Animal Feed Supplements | 1 Acre near Westway Feed Burbank Industrial Park | FTE & CapEx Unknown | Site Proposal submitted May 2023 Client Reviewing Information No Current Updates |
| 19 | Jun-23 | DOC-Site Selector PwC Price Waterhouse Coopers | Project Energy Force EV Battery MFG | 70-80 Acres Industrial Zoned Property Large Electrical User Wallula Gap Business Park | 1,500 FTE with benefits CapEx \$2.5B | Site Proposal submitted June 2023 Site Visit Aug 2023 WGBP only site selected in WA State |
| 20 | Jun-23 | DOC-Site Selector | Project Jupiter Information Communication Tech | 20-40 Acres Industrial Zoned Property Large Electrical User Wallula Gap Business Park | 450 FTE with benefits CapEx \$1-2B | Site Proposal submitted June 2023 Site Selector performing Due Diligence No Current Updates |
| | | | | Still Active Business Lead | Business Lead Cold or on Hold | Business Lead Closed |
| | | | | New or Re-Activated Business Lead | | |

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Walla Walla County - Port's Economic Development Sales Tax Fund - 2023

| Revenues | Jan | Feb | March | April | May | June | July | Aug | Sept | Oct | Nov | Dec | YTD |
|--|---------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------------|
| 2021 Revenues | \$ 66,668 | \$ 77,946 | \$ 58,431 | \$ 61,439 | \$ 83,989 | \$ 78,157 | \$ 94,517 | \$ 92,838 | \$ 87,677 | \$ 89,744 | \$ 90,606 | \$ 85,118 | \$ 967,130 |
| 2022 Revenues | \$ 79,775 | \$ 88,301 | \$ 70,735 | \$ 71,931 | \$ 86,526 | \$ 83,627 | \$ 88,014 | \$ 95,822 | \$ 86,274 | \$ 92,499 | \$ 93,978 | \$ 86,990 | \$ 1,024,473 |
| 2023 Revenues | \$ 85,761 | \$ 92,455 | \$ 69,070 | \$ 72,055 | \$ 86,369 | \$ 86,055 | \$ 88,599 | \$ 98,146 | \$ 84,962 | \$ 99,915 | \$ - | \$ - | \$ 863,386 |
| Fund Balance on 12/31/22 | \$ 3,598,010 | | | | | | | | | | | | |
| 2023 Sales Tax Received | \$ 863,386 | | | | | | | | | | | | |
| 2023 Sales Tax Loan Repayment | \$ - | | | | | | | | | | | | |
| 2023 YTD Balance | \$ 4,461,396 | | | | | | | | | | | | |
| 2023 Fund Disbursement YTD | \$ - | | | | | | | | | | | | |
| Present Fund Balance | \$ 4,461,396 | | | | | | | | | | | | |
| Less Future Project Commitments | \$ 600,000 | | | | | | | | | | | | |
| Available Fund Balance | \$ 3,861,396 | | | | | | | | | | | | |
| | Projects 33, 34 & 40 | | | | | | | | | | | | |
| | Updated: 11/21/23 | | | | | | | | | | | | |

| # | Project Fund Allocations | Amount | Funding | Disbursed | Year | Type |
|---------------------------------------|---|----------------------|---------|-----------|------|---------|
| 1-18 | *** 18 Archived EDSTF Projects from October 2001 - August 2010 (Grants & Loans) **** | \$ 3,030,007 | | | | |
| 19 | April 2012 - Port of Walla Walla - Dodd Road Industrial Park Waterline - Project Pet | \$ 100,000 | Grant | Yes | 2012 | EDP |
| 20 | August 2012 - City of College Place - College Avenue/Rose Street Reconstruction Project | \$ 200,000 | Grant | Yes | 2013 | EDP |
| 21 | September 2012 - City of Walla Walla - Alder Street Improvements | \$ 200,000 | Grant | Yes | 2015 | EDP |
| 22 | October 2012 - Port of Walla Walla - Raillex Phase 2 & 3 - Road Extension - Raillex Road to Raindance | \$ 200,000 | Grant | Yes | 2013 | EDP |
| 23 | October 2012 - Port of Walla Walla - Raillex Phase 2 & 3 - Dodd Road/WGBP Water System Infrastructure | \$ 200,000 | Grant | Yes | 2014 | EDP |
| 24 | March 2014 - Walla Walla County - Human Service Building - (Loan Paid in full in 2017) | \$ 200,000 | Loan | Yes | 2014 | EDP |
| 25 | February 2015 - City of Prescott - Pedestrian Improvements & Other | \$ 199,028 | Grant | Yes | 2015 | Non-EDP |
| 26 | September 2015 - Port of Walla Walla - Alder Street Office - Ingeniux | \$ 200,000 | Grant | Yes | 2015 | EDP |
| 27 | September 2015 - Port of Walla Walla - City of WW & CP Fiber Projects (Loan Paid in full in 5-21) | \$ 400,000 | Loan | Yes | 2015 | EDP |
| 28 | July 2016 - City of Walla Walla - Memorial Pool Reconstruction Project | \$ 200,000 | Grant | Yes | 2017 | Non-EDP |
| 29 | March & July 2017 - City of Waitsburg - Main Street Bridge Replacement Project | \$ 150,000 | Grant | Yes | 2017 | EDP |
| 30 | October 2018 - Port of Walla Walla - Wallula Dodd Water System (WDWS) Improvement Project | \$ 3,000,000 | Grant | Yes | 2019 | EDP |
| 31 | February 2019 - City of Walla Walla - Spokane Street Improvement Project | \$ 250,000 | Grant | Yes | 2021 | EDP |
| 32 | March 2020 - City of College Place - Southwest Wastewater Sewer Trunk Line Project | \$ 200,000 | Grant | Yes | 2021 | EDP |
| 33 | December 2020 - City of Walla Walla - Heritage Square Redevelopment Project | \$ 200,000 | Grant | No | | Non-EDP |
| 34 | December 2020 - Walla Walla County - Historical Courthouse Upgrade Project | \$ 200,000 | Grant | No | | Non-EDP |
| 35 | August 2021 - City of Waitsburg - Millrace Grade Improvement Project | \$ 80,000 | Grant | Yes | 2021 | EDP |
| 36 | February 2022 - Walla Walla County-Fairgrounds Arena Expansion (Viewing Platforms) | \$ 200,000 | Grant | Yes | 2022 | Non-EDP |
| 37 | February 2022 - Walla Walla County-Fairgrounds Arena Expansion (Viewing Platforms) | \$ 200,000 | Loan | Yes | 2022 | Non-EDP |
| 38 | March 2022 - Prescott Joint Parks & Recreation - Prescott Pool Repairs and Upgrades Project | \$ 100,000 | Grant | Yes | 2022 | Non-EDP |
| 39 | September 2022 - City of Waitsburg - Sewer System Relining Project | \$ 200,000 | Grant | Yes | 2022 | Non-EDP |
| 40 | October 2022 - City of College Place - Lions Park Renovation Project | \$ 200,000 | Grant | No | | Non-EDP |
| 41 | | \$ - | | | | |
| 42 | | \$ - | | | | |
| 43 | | \$ - | | | | |
| 44 | | \$ - | | | | |
| 45 | | \$ - | | | | |
| 48 | | \$ - | | | | |
| 49 | | \$ - | | | | |
| 50 | | \$ - | | | | |
| Total Fund Allocations to Date | | \$ 10,109,035 | | | | |

The Port has established on its website information on the Economic Development Sales Tax Fund. Information includes the background on the EDSTF, Port and Walla Walla County Interlocal Agreement, Historical Use of Funds, EDSTF Application, EDSTF Guiding Principles, and Walla Walla County's Comprehensive Plan - Appendix G (Projects that are eligible to receive EDSTF). Here is the link to the Port's website for information. www.portwallawalla.com/economic-development/economic-development-sales-tax-fund. Note: Eligible projects are those listed in Appendix G of the County of Walla Walla Comprehensive Plan and projects that can clearly demonstrate the tangible creation and/or retention of family wage jobs. EDP=Economic Development Project, Non-EDP=Non-Economic Development Project



2024 MEETING SCHEDULE

Economic Development Information Meeting

| <u>Date</u> | <u>Location</u> | <u>Time</u> |
|-----------------------------|------------------|-----------------|
| Tuesday, January 23, 2024 | Airport Terminal | 12:00-1:30 p.m. |
| Tuesday, March 26, 2024 | Airport Terminal | 12:00-1:30 p.m. |
| Tuesday, May 28, 2024 | Airport Terminal | 12:00-1:30 p.m. |
| Tuesday, July 23, 2024 | Airport Terminal | 12:00-1:30 p.m. |
| Tuesday, September 24, 2024 | Airport Terminal | 12:00-1:30 p.m. |
| Tuesday, November 26, 2024 | Airport Terminal | 12:00-1:30 p.m. |