

**Economic Development Informational Meeting
Tuesday, March 26, 2024 @ 12:00 PM to 1:30 PM**

Walla Walla Regional Airport Terminal, 45 Terminal Loop Road, Walla Walla

Economic Development Informational Meeting (EDIM) are updates on the Port's implementation of its economic development plan. No business or official actions will be taken by the Port Commissioners.

1. Pledge of Allegiance – 12:00 PM
2. Welcome & Introductions
3. 2024 Economic Development Plan
 - A. Small Business Development
 - Update - Walla Walla Small Business Development Center – Paul Bowen, SBDC Advisor
 - B. Economic Profiling
 - Economic Monthly Indicators **(Separate Attachment)**
 - C. Existing Business Retention/Expansion
 - Presentation – Representatives of ROCKWOOL North America – Wallula Gap Business Park Project **(Separate Attachment)**
 - Update on Alaska Airline - 2024 Airline Numbers **(Exhibit 1)** & 2024 Flight Schedule **(Exhibit 2)**
 - D. Business Recruitment/Marketing & Advertising
 - Update on Recent and/or New Business Leads **(Exhibit 3)**
 - Project CP Plastics – HDPE Plastic MFG - Dodd Road Industrial Park
 - Project Vanessa - Distribution Business – Burbank Business Park
 - Project ForgeForward – Metal MFG - Wallula Gap Business Park
 - Project Crosland – Food Distribution Warehouse – Avery Business Park
 - Update on Previous Business Leads
 - Project Widgeon - MFG of Sustainable Aviation Fuels – Stearns Kelly Property (Wallula)
 - Project Pre-Cast - Concrete Cast MFG – Burbank Industrial Park
 - Project DEF – Fuel MFG – Burbank Industrial Park
 - Project Energy Force - EV Battery MFG - Wallula Gap Business Park
 - Business Leads Closed – Project Disk
 - E. Site & Infrastructure
 - Update - US Highway 12 – Phase 8 & Clinton Interchange
 - Update - Mill Creek Flood Control Construction Project
 - Update - 2024 State Legislative Session
 - Review - Economic Development Sales Tax Fund (EDSTF) Account **(Exhibit 4)**
 - F. Economic Development Advocacy
 - Other Economic Development Organization Reports - City of Walla Walla, City of College Place, County of Walla Walla, Walla Walla Valley Chamber of Commerce, School Districts, Visit Walla Walla, Downtown Walla Walla Foundation & Walla Walla Valley Wine Alliance.

Next EDIM is scheduled for Tuesday, May 28, 2024. Port staff will keep EDIM participants informed if there are any changes to the meeting format

WALLA WALLA REGIONAL AIRPORT Commercial Air Load Factor Report

Year 2024: Outbound (Seattle to Walla Walla)

Flight #	Jan 2024	Feb 2024	2024 Year End	Feb 2023	2023 Year End	2022 Year End	2021 Year End	2020 Year End	2019 Year End	2018 Year End	2017 Year End
#3463 - 5:00 AM	62.28%	62.15%	62.21%	0.00%	70.20%	81.15%	75.56%	44.22%	80.47%	80.33%	80.83%
Rev Pass.	994	1,228	2,222	0	5,602	14,432	20,157	10,990	21,099		
No. of Flights	21	26	47	0	105	234	351	327	345	355	333
#3389 - 1:15 PM	65.23%	58.03%	61.57%	78.57%	76.63%	71.45%	68.40%	42.52%	80.01%	79.61%	79.67%
Rev Pass.	1,388	1,279	2,667	1,672	21,024	19,278	17,830	7,529	21,464		
No. of Flights	28	29	57	28	361	355	343	233	353	354	347
Average	63.96%	59.98%	61.85%	78.57%	75.18%	75.31%	70.03%	43.26%	75.36%	73.38%	74.69%

2/2024 Cancel	Reason	2/2022 Cancel	Reason
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Year 2024: Inbound (Seattle to Walla Walla)

Flight #	Jan 2024	Feb 2024	2024 Year End	Feb 2023	2023 Year End	2022 Year End	2021 Year End	2020 Year End	2019 Year End	2018 Year End	2017 Year End
#3389 - 12:35 PM	74.41%	63.29%	68.85%	77.73%	77.30%	82.57%	74.37%	48.54%	80.35%	71.39%	73.33%
Rev Pass.	1,640	1,395	3,035	1,654	21,209	22,402	19,670	8,595	21,372		
No. of Flights	29	29	58	28	361	357	348	233	350	345	343
#2455 - 11:50 PM	51.63%	50.81%	51.18%	0.00%	53.53%	61.90%	61.48%	43.30%	66.96%	69.00%	68.18%
Rev Pass.	824	1,004	1,828	0	4,231	11,056	16,260	7,601	16,945		
No. of Flights	21	26	47	0	104	235	348	231	333	267	218
Average	64.84%	57.39%	60.94%	77.73%	71.99%	74.36%	67.84%	43.16%	74.45%	73.77%	75.11%

2/2024 Cancel	Reason	2/2022 Cancel	Reason
0		0	

3	Wthr	0	
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Combined Inbound/Outbound Average

Combined Average:	64.40%	58.68%	61.40%	78.15%	73.58%	74.84%	68.94%	43.21%	74.91%	73.57%	74.90%
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Note: Passengers Numbers represented are "Revenue" passengers only.

Walla Walla Regional Airport
Monthly Passenger Enplanements (Outbound)

	JAN		FEB		MAR		APR		MAY		JUN		JUL		AUG		SEP		OCT		NOV		DEC	
	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non
2013 Enplanements	2,279	95	2,334	90	2,849	96	2,630	85	2,885	95	2,824	77	2,634	120	2,470	111	2,851	90	3,055	106	2,839	113	3,400	71
2013 Y-T-D	2,279	95	4,613	185	7,462	281	10,092	366	12,977	461	15,801	538	18,435	658	20,905	769	23,756	859	26,811	965	29,650	1,078	33,050	1,149
2014 Enplanements	2,450	100	2,441	96	3,021	97	2,874	97	2,965	97	3,270	95	2,958	113	2,909	102	3,267	85	3,338	95	3,278	84	3,501	73
2014 Y-T-D	2,450	100	4,891	196	7,912	293	10,786	390	13,751	487	17,021	582	19,979	695	22,888	797	26,155	882	29,493	977	32,771	1,061	36,272	1,134
2015 Enplanements	2,789	90	2,973	88	3,444	87	3,334	112	3,661	98	3,528	115	3,379	123	3,500	113	3,520	107	3,782	101	3,549	112	3,800	90
2015 Y-T-D	2,789	90	5,762	178	9,206	265	12,540	377	16,201	475	19,729	590	23,108	713	26,608	826	30,128	933	33,910	1,034	37,459	1,146	41,259	1,236
2016 Enplanements	3,102	97	3,041	94	3,890	106	3,938	132	4,220	142	4,567	124	3,722	144	3,973	150	4,063	144	4,615	117	4,007	116	4,284	111
2016 Y-T-D	3,102	97	6,143	191	10,033	297	13,971	429	18,191	571	22,758	695	26,480	839	30,453	989	34,516	1,133	39,131	1,250	43,138	1,366	47,422	1,477
2017 Enplanements	3,881	151	3,517	154	4,576	155	4,123	129	4,059	140	4,360	158	3,541	153	4,122	155	3,791	142	4,452	86	4,532	81	4,642	88
2017 Y-T-D	3,881	151	7,398	305	11,974	460	16,097	589	20,156	729	24,516	887	28,057	1,040	32,179	1,195	35,970	1,337	40,422	1,423	44,954	1,504	49,596	1,592
2018 Enplanements	3,940	140	3,811	124	4,765	100	4,338	93	4,629	123	4,454	116	4,249	171	3,881	105	3,526	80	3,735	91	3,862	101	4,473	94
2018 Y-T-D	3,940	140	7,751	264	12,516	364	16,854	457	21,483	580	25,937	696	30,186	867	34,067	972	37,593	1,052	41,328	1,143	45,190	1,244	49,663	1,338
2019 Enplanements	3,102	113	2,601	50	4,095	107	3,994	136	4,595	119	4,714	106	4,095	146	4,202	108	4,379	94	4,694	95	4,152	110	4,791	78
2019 Y-T-D	3,102	113	5,703	163	9,798	270	13,792	406	18,387	525	23,101	631	27,196	777	31,398	885	35,777	979	40,471	1,074	44,623	1,184	49,414	1,262
2020 Enplanements	3,545	74	3,435	92	1,763	47	116	9	356	14	773	19	938	47	1,331	89	1,340	53	1,854	67	1,664	68	1,553	57
2020 Y-T-D	3,545	74	6,980	166	8,743	213	8,859	222	9,215	236	9,988	255	10,926	302	12,257	391	13,597	444	15,451	511	17,115	579	18,668	636
2021 Enplanements	1,557	62	1,508	44	2,546	68	2,971	108	3,957	81	4,287	79	3,867	74	3,842	43	3,909	67	3,447	86	3,604	52	3,784	44
2021 Y-T-D	1,557	62	3,065	106	5,611	174	8,582	282	12,539	363	16,826	442	20,693	516	24,535	559	28,444	626	31,891	712	35,495	764	39,279	808
2022 Enplanements	2,593	78	2,730	63	3,851	95	3,275	67	3,600	61	3,451	63	3,140	88	3,121	99	2,101	44	2,006	42	1,926	35	1,921	29
2022 Y-T-D	2,593	78	5,323	141	9,174	236	12,449	303	16,049	364	19,500	427	22,640	515	25,761	614	27,862	658	29,868	700	31,794	735	33,715	764
2023 Enplanements	1,807	47	1,672	41	1,825	29	1,713	39	1,781	52	1,884	45	1,754	73	1,766	45	2,788	83	3,410	84	3,264	81	2,962	74
2023 Y-T-D	1,807	47	3,479	88	5,304	117	7,017	156	8,798	208	10,682	253	12,436	326	14,202	371	16,990	454	20,400	538	23,664	619	26,626	693
2024 Enplanements	2,382	60	2,507	91																				
2024 Y-T-D	2,382	60	4,889	151	4,889	151	4,889	151	4,889	151	4,889	151	4,889	151	4,889	151	4,889	151	4,889	151	4,889	151	4,889	151
Mthly % Change - 23 to 24	31.8%		49.9%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%	
% Change YTD - 23 to 24	31.8%		40.5%		-7.8%		-30.3%		-44.4%		-54.2%		-60.7%		-65.6%		-71.2%		-76.0%		-79.3%		-81.6%	

Walla Walla Regional Airport
Monthly Passenger Deplanements (Inbound)

	JAN		FEB		MAR		APR		MAY		JUN		JUL		AUG		SEP		OCT		NOV		DEC	
	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non	Rev	Non
2013 Deplanements	2,470	87	2,317	89	2,875	77	2,799	97	2,920	92	2,732	75	2,625	106	2,924	109	2,740	107	3,064	80	2,765	112	3,223	73
2013 Y-T-D	2,470	87	4,787	176	7,662	253	10,461	350	13,381	442	16,113	517	18,738	623	21,662	732	24,402	839	27,466	919	30,231	1,031	33,454	1,104
2014 Deplanements	2,695	96	2,393	101	3,081	92	2,965	97	2,845	82	3,137	107	3,076	103	3,217	117	3,171	100	3,348	90	3,133	72	3,252	67
2014 Y-T-D	2,695	96	5,088	197	8,169	289	11,134	386	13,979	468	17,116	575	20,192	678	23,409	795	26,580	895	29,928	985	33,061	1,057	36,313	1,124
2015 Deplanements	3,066	78	2,671	78	3,534	77	3,474	98	3,352	107	3,520	124	3,469	124	4,032	109	3,423	96	3,736	69	3,426	73	3,574	89
2015 Y-T-D	3,066	78	5,737	156	9,271	233	12,745	331	16,097	438	19,617	562	23,086	686	27,118	795	30,541	891	34,277	960	37,703	1,033	41,277	1,122
2016 Deplanements	3,212	90	3,046	99	3,836	81	3,921	137	3,925	148	4,382	152	3,750	143	4,526	149	4,076	144	4,474	116	3,872	118	4,103	105
2016 Y-T-D	3,212	90	6,258	189	10,094	270	14,015	407	17,940	555	22,322	707	26,072	850	30,598	999	34,674	1,143	39,148	1,259	43,020	1,377	47,123	1,482
2017 Deplanements	4,123	127	3,407	155	4,481	138	4,333	120	3,854	123	4,256	160	3,635	148	4,535	141	3,812	132	4,476	77	4,369	54	4,018	90
2017 Y-T-D	4,123	127	7,530	282	12,011	420	16,344	540	20,198	663	24,454	823	28,089	971	32,624	1,112	36,436	1,244	40,912	1,321	45,281	1,375	49,299	1,465
2018 Deplanements	4,242	119	3,862	133	4,619	93	4,528	92	4,562	126	4,244	123	4,144	155	4,108	72	3,156	73	3,533	89	3,573	102	3,843	98
2018 Y-T-D	4,242	119	8,104	252	12,723	345	17,251	437	21,813	563	26,057	686	30,201	841	34,309	913	37,465	986	40,998	1,075	44,571	1,177	48,414	1,275
2019 Deplanements	3,309	100	2,520	59	3,857	102	4,227	125	4,570	134	4,541	126	4,113	133	4,560	120	4,219	109	4,800	80	3,906	88	4,069	88
2019 Y-T-D	3,309	100	5,829	159	9,686	261	13,913	386	18,483	520	23,024	646	27,137	779	31,697	899	35,916	1,008	40,716	1,088	44,622	1,176	48,691	1,264
2020 Deplanements	3,733	59	3,461	109	1,919	46	104	5	372	12	738	23	910	50	1,431	72	1,274	51	1,801	60	1,451	62	1,486	50
2020 Y-T-D	3,733	59	7,194	168	9,113	214	9,217	219	9,589	231	10,327	254	11,237	304	12,668	376	13,942	427	15,743	487	17,194	549	18,680	599
2021 Deplanements	1,633	73	1,423	40	2,555	67	2,922	88	3,702	94	4,185	69	3,758	68	3,921	50	3,925	65	3,174	55	3,364	60	3,593	60
2021 Y-T-D	1,633	73	3,056	113	5,611	180	8,533	268	12,235	362	16,420	431	20,178	499	24,099	549	28,024	614	31,198	669	34,562	729	38,155	789
2022 Deplanements	2,485	57	2,640	62	3,669	109	3,354	64	3,477	73	3,422	77	3,174	96	3,407	87	2,202	27	1,951	45	1,831	33	1,760	38
2022 Y-T-D	2,485	57	5,125	119	8,794	228	12,148	292	15,625	365	19,047	442	22,221	538	25,628	625	27,830	652	29,781	697	31,612	730	33,372	768
2023 Deplanements	1,750	47	1,654	40	1,765	38	1,711	33	1,636	45	1,778	48	1,785	61	1,955	51	2,566	63	3,091	66	3,176	69	2,572	81
2023 Y-T-D	1,750	47	3,404	87	5,169	125	6,880	158	8,516	203	10,294	251	12,079	312	14,034	363	16,600	426	19,691	492	22,867	561	25,439	642
2024 Deplanements	2,464	66	2,401	85																				
2024 Y-T-D	2,464	66	4,865	151	4,865	151	4,865	151	4,865	151	4,865	151	4,865	151	4,865	151	4,865	151	4,865	151	4,865	151	4,865	151
Mthly % Change - 23 to 24	40.8%		21.9%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%	
% Change YTD - 23 to 24	40.8%		42.9%		-5.9%		-29.3%		-42.9%		-52.7%		-59.7%		-65.3%		-70.7%		-75.3%		-78.7%		-80.9%	

<i>Alaska</i> WALLA WALLA REGIONAL AIRPORT				
<u>1/8/2024 - 3/13/2024</u>				
<u>Time</u>	<u>Departing</u>	<u>Time</u>	<u>Arriving</u>	<u>Frequency</u>
5:00 AM	Walla Walla	6:06 AM	Seattle	Daily
11:50 AM	Seattle	12:53 PM	Walla Walla	Daily
1:35 PM	Walla Walla	2:45 PM	Seattle	Daily
10:55 PM	Seattle	11:54 PM	Walla Walla	Daily

<i>Alaska</i> WALLA WALLA REGIONAL AIRPORT				
<u>3/14/2024 - 4/15/2024</u>				
<u>Time</u>	<u>Departing</u>	<u>Time</u>	<u>Arriving</u>	<u>Frequency</u>
5:00 AM	Walla Walla	6:04 AM	Seattle	Daily
12:16 PM	Seattle	1:17 PM	Walla Walla	Daily
1:57 PM	Walla Walla	3:04 PM	Seattle	Daily
11:00 PM	Seattle	11:59 PM	Walla Walla	Daily

<i>Alaska</i> WALLA WALLA REGIONAL AIRPORT				
<u>4/16/2024 - 5/15/2024</u>				
<u>Time</u>	<u>Departing</u>	<u>Time</u>	<u>Arriving</u>	<u>Frequency</u>
5:00 AM	Walla Walla	6:08 AM	Seattle	Daily
12:40 PM	Seattle	1:42 PM	Walla Walla	Daily
2:12 PM	Walla Walla	3:17 PM	Seattle	Daily
10:57 PM	Seattle	11:57 PM	Walla Walla	Daily

<i>Alaska</i> WALLA WALLA REGIONAL AIRPORT				
<u>5/16/2024 - 6/12/2024</u>				
<u>Time</u>	<u>Departing</u>	<u>Time</u>	<u>Arriving</u>	<u>Frequency</u>
5:00 AM	Walla Walla	6:08 AM	Seattle	Daily
12:12 PM	Seattle	1:22 PM	Walla Walla	Daily
2:04 PM	Walla Walla	3:12 PM	Seattle	Daily
10:58 PM	Seattle	11:58 PM	Walla Walla	Daily

BUSINESS RECRUITMENT - ACTIVE BUSINESS LEAD REPORT

#	Date	Lead Source	Type of Business	Criteria	Benefits	Status	
1	Mar-22	Private	Project McGee Contractor Warehouse/Office McGee Plumbing Company	1.6 Acres - 4K SQFT Building Burbank Business Park	FTE Unknown CapEx \$1.5M+	Site Visit March 2022 Business performing Site Due Diligence PSA Executed with Port Submitted permit app - WW County	
2	Apr-22	DOC-Site Selector Global Location Strategies	Project Sequoia ROCKWOOL North America Building Supply MFG	250 acres Heavy Industrial Zoned Property Large Electrical & Gas User Wallula Gap Business Park	125 FTE with benefits CapEx \$250M	Site Proposal submitted April 2022 4 Site Visits to Date PSA Executed with Port Formal Announcement 03-07-2024	
3	Jul-22	DOC-Site Selector Strategic Development Development Group	Project Broadbill Green Hydrogen MFG	150 acres Heavy Industrial Zoned Property Large Electrical & Water User Wallula Gap Business Park	100 FTE with benefits CapEx \$500-800M	Site Proposal submitted July 2022 Site Visit Feb & Aug 2023 Option to Purchase Executed with Port Business performing Site Due Diligence	
4	Jul-22	DOC-Site Selector	Project Widgeon MFG - Sustainable Aviation Fuels SKYNRG	100 acres Heavy Industrial Zoned Property Large Elect, Water, Rail User Stearns Kelly Property	80 FTE with benefits CapEx \$600-800M	Site Proposal submitted July 2022 Site Visit 08-2022 Executed PSA with Port in 2022 Submitted permit app - WW County & DOE	
5	Sep-22	Private	Project Crossland Food Distribution Company	2.2 acres Walla Walla Area Avery Business Park	6-10 FTE with benefits CapEx \$3.5M	Site Proposal submitted September 2022 Executed PSA with Port - Dec 2023 Working on Short Plat and Roadway Submitted permit application - City WW	
6	Mar-23	DOC-Site Selector Site Selection Group	Project Stella Ingot and Wafer MFG	70-200 acres Heavy Industrial Zoned Property Large Electrical & Gas User Wallula Gap Business Park	1,850-4,000 FTE with benefits CapEx \$600M - \$1.6B	Site Proposal submitted March 2023 Site Selector Reviewing Information No Current Updates	
7	Mar-23	Private	Project Forest Data Center	100 acres Industrial Zoned Property Large Electrical User Wallula Gap Business Park	FTE Unknown at this time. CapEx \$3B+	Site Proposal submitted March 2023 Client Reviewing Information Conducted Site Visit April & July 2023 No Current Updates	
8	Apr-23	DOC-Site Selector Jones Lang LaSalle	Project Network Data Center	30 acres Industrial Zoned Property Large Electrical User Wallula Gap Business Park	FTE & CapEx Unknown	Site Proposal submitted May 2023 Client Reviewing Information No Current Updates	
9	Apr-23	DOC-Site Selector Jones Lang LaSalle	Project Albatross Advanced MFG Ingot and Wafer MFG	30-60 acres Industrial Zoned Property Large Electrical User Wallula Gap Business Park	300 FTE with benefits CapEx \$420M	Site Proposal submitted May 2023 Client Reviewing Information No Current Updates	
10	May-23	Private	Project Darby Animal Feed Supplements	1 Acre near Westway Feed Burbank Industrial Park	FTE & CapEx Unknown	Site Proposal submitted May 2023 Client Reviewing Information No Current Updates	
Project Completed or Permit Phase			New or Re-Activated Business Lead		Still Active Business Lead	Business Lead Cold or on Hold	Business Lead Closed

BUSINESS RECRUITMENT - ACTIVE BUSINESS LEAD REPORT

#	Date	Lead Source	Type of Business	Criteria	Benefits	Status
11	Jun-23	DOC-Site Selector PwC Price Waterhouse Coopers	Project Energy Force EV Battery MFG	70-80 Acres Industrial Zoned Property Large Electrical User Wallula Gap Business Park	1,500 FTE with benefits CapEx \$2.5B	Site Proposal submitted June 2023 Site Visit Aug 2023 WGBP only site selected in WA State Business performing Site Due Diligence
12	Jun-23	DOC-Site Selector	Project Jupiter Information Communication Tech	20-40 Acres Industrial Zoned Property Large Electrical User Wallula Gap Business Park	450 FTE with benefits CapEx \$1-2B	Site Proposal submitted June 2023 Site Selector performing Due Diligence No Current Updates
13	Jun-23	Private	Project WSC Construction Equipment Sales & Services	7-10 Acres Melrose Business Park Walla Walla Area	FTE & CapEx Unknown	Site Proposal submitted June 2023 Business performing Site Due Diligence No Current Updates
14	Jul-23	DOC-Site Selector -	Project Picard Semiconductor MFG	5-10 Acres Melrose Business Park	110 FTE with benefits CapEx \$100M	Site Proposal submitted August 2023 Site Selector performing Due Diligence Waiting on Federal Fund Application
15	Aug-23	DOC-Site Selector - Newmark	Project Margarita Data Center Fortune 100 Company	50-75 acres Heavy Industrial Zoned Property Large Electrical User Wallula Gap Business Park	35-50 FTE with benefits CapEx \$300-500M	Site Proposal submitted Sept 2023 Site Selector performing Due Diligence Project on-hold till 2025
16	Oct-23	DOC-Site Selector	Project Disk Small Aerospace Parts MFG	50 acres Heavy Industrial Zoned Property Large Electrical User Wallula Gap Business Park	130-250 FTE with benefits CapEx \$250-300M	Site Proposal submitted Oct 2023 Site Selector performing Due Diligence Walla Walla site not short-listed
17	Oct-23	DOC-Site Selector -	Project Slag Green Cement MFG	15 acres Heavy Industrial Zoned Property WGBP & Dodd IP	35-50 FTE with benefits CapEx \$35-55M	Site Proposal submitted Oct 2023 Site Selector performing Due Diligence No Current Updates
18	Dec-23	Private	Project ForgeForward Metal MFG	200 acres Heavy Industrial Zoned Property Wallula Gap Business Park	230 FTE with benefits CapEx \$850M	Site Proposal submitted Dec 2023 Business performing Site Due Diligence No Current Updates
19	Dec-23	Private	Project Cast Concrete Cast MFG	4 acres Heavy Industrial Zoned Property Burbank Industrial Park	6-10 FTE with benefits CapEx \$4.5M	Site Proposal submitted Dec 2023 Business performing Site Due Diligence No Current Updates
20	Jan-24	Private	Project DEF Fuel MFG	2 acres Heavy Industrial Zoned Property Burbank Industrial Park	8-10 FTE with benefits CapEx \$6M	Site Proposal submitted Jan 2024 Business performing Site Due Diligence No Current Updates
Project Completed or Permit Phase			New or Re-Activated Business Lead	Still Active Business Lead	Business Lead Cold or on Hold	Business Lead Closed

BUSINESS RECRUITMENT - ACTIVE BUSINESS LEAD REPORT

#	Date	Lead Source	Type of Business	Criteria	Benefits	Status
21	Feb-24	Private	Project CP Plastics HDPE Plastic MFG	15 acres Heavy Industrial Zoned Property Dodd Road Industrial Park Rail Access	30 FTE with benefits CapEx \$29M	Site Proposal submitted Feb 2024 Site Visit Feb 2024 Working on PSA with Port
22	Mar-24	Private Lee & Associates	Project Vanessa Distribution Business	5-6 acres Burbank Business Park 30K SQFT Building	10-15 FTE with benefits CapEx \$8M	Site Proposal submitted March 2024 Business performing Site Due Diligence
Project Completed or Permit Phase		New or Re-Activated Business Lead		Still Active Business Lead	Business Lead Cold or on Hold	Business Lead Closed

Walla Walla County - Port's Economic Development Sales Tax Fund - 2024

Revenues	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	YTD
2022 Revenues	\$ 79,775	\$ 88,301	\$ 70,735	\$ 71,931	\$ 86,526	\$ 83,627	\$ 88,014	\$ 95,822	\$ 86,274	\$ 92,499	\$ 93,978	\$ 86,990	\$ 1,024,473
2023 Revenues	\$ 85,761	\$ 92,455	\$ 69,070	\$ 72,055	\$ 86,369	\$ 86,055	\$ 88,599	\$ 98,146	\$ 84,962	\$ 99,915	\$ 103,517	\$ 89,443	\$ 1,056,346
2024 Revenues	\$ 78,170	\$ 102,574	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 180,745
Fund Balance on 12/31/23				\$ 4,450,356									
2024 Sales Tax Received				\$ 180,745									
2024 Sales Tax Loan Repayment				\$ -									
2024 YTD Balance				\$ 4,631,101									
2024 Fund Disbursement YTD				\$ -									
Present Fund Balance				\$ 4,631,101									
Less Future Project Commitments				\$ 1,175,000									
Available Fund Balance				\$ 3,456,101									
				Projects 34, 40, 41 & 42 (If funded #43 & 44)									
				Updated: 03/20/24									

#	Project Fund Allocations	Amount	Funding	Disbursed	Year	Type
1-18	*** 18 Archived EDSTF Projects from October 2001 - August 2010 (Grants & Loans) ****	\$ 3,030,007				
19	April 2012 - Port of Walla Walla - Dodd Road Industrial Park Waterline - Project Pet	\$ 100,000	Grant	Yes	2012	EDP
20	August 2012 - City of College Place - College Avenue/Rose Street Reconstruction Project	\$ 200,000	Grant	Yes	2013	EDP
21	September 2012 - City of Walla Walla - Alder Street Improvements	\$ 200,000	Grant	Yes	2015	EDP
22	October 2012 - Port of Walla Walla - Railex Phase 2 & 3 - Road Extension - Railex Road to Raindance	\$ 200,000	Grant	Yes	2013	EDP
23	October 2012 - Port of Walla Walla - Railex Phase 2 & 3 - Dodd Road/WGBP Water System Infrastructure	\$ 200,000	Grant	Yes	2014	EDP
24	March 2014 - Walla Walla County - Human Service Building- (Loan Paid in full in 2017)	\$ 200,000	Loan	Yes	2014	EDP
25	February 2015 - City of Prescott - Pedestrian Improvements & Other	\$ 199,028	Grant	Yes	2015	Non-EDP
26	September 2015 - Port of Walla Walla - Alder Street Office - Ingeniux	\$ 200,000	Grant	Yes	2015	EDP
27	September 2015 - Port of Walla Walla - City of WW & CP Fiber Projects (Loan Paid in full in 5-21)	\$ 400,000	Loan	Yes	2015	EDP
28	July 2016 - City of Walla Walla - Memorial Pool Reconstruction Project	\$ 200,000	Grant	Yes	2017	Non-EDP
29	March & July 2017 - City of Waitsburg - Main Street Bridge Replacement Project	\$ 150,000	Grant	Yes	2017	EDP
30	October 2018 - Port of Walla Walla - Wallula Dodd Water System (WDWS) Improvement Project	\$ 3,000,000	Grant	Yes	2019	EDP
31	February 2019 - City of Walla Walla - Spokane Street Improvement Project	\$ 250,000	Grant	Yes	2021	EDP
32	March 2020 - City of College Place - Southwest Wastewater Sewer Trunk Line Project	\$ 200,000	Grant	Yes	2021	EDP
33	December 2020 - City of Walla Walla - Heritage Square Redevelopment Project	\$ 200,000	Grant	Yes	2023	Non-EDP
34	December 2020 - Walla Walla County - Historical Courthouse Upgrade Project	\$ 200,000	Grant	No	(1)	Non-EDP
35	August 2021 - City of Waitsburg - Millrace Grade Improvement Project	\$ 80,000	Grant	Yes	2021	EDP
36	February 2022 - Walla Walla County-Fairgrounds Arena Expansion (Viewing Platforms)	\$ 200,000	Grant	Yes	2022	Non-EDP
37	February 2022 - Walla Walla County-Fairgrounds Arena Expansion (Viewing Platforms)	\$ 200,000	Loan	Yes	2022	Non-EDP
38	March 2022 - Prescott Joint Parks & Recreation - Prescott Pool Repairs and Upgrades Project	\$ 100,000	Grant	Yes	2022	Non-EDP
39	September 2022 - City of Waitsburg - Sewer System Relining Project	\$ 200,000	Grant	Yes	2022	Non-EDP
40	October 2022 - City of College Place - Lions Park Renovation Project	\$ 200,000	Grant	No		Non-EDP
41	December 2023 - Walla Walla Community College - Farm to Fork Expansion Project	\$ 200,000	Grant	No		Non-EDP
42	December 2023 - Port of Walla Walla/Walla Walla Regional Airport - Life Flight Hangar Project	\$ 200,000	Grant	No		EDP
43	February 2024 - Walla Walla Public Schools - Multi-sport Community Complex Project	\$ 200,000	Grant	No		Non-EDP
44	February 2024 - Walla Walla County Rural Library District - Touchet Library Construction Project	\$ 200,000	Grant	No		Non-EDP
45		\$ -				
48		\$ -				
49		\$ -				
(1) 2023 - Project 34 was disbursed \$25K of its \$200K Allocation						
Total Fund Allocations to Date		\$ 10,909,035				

The Port has established on its website information on the Economic Development Sales Tax Fund. Information includes the background on the EDSTF, Port and Walla Walla County Interlocal Agreement, Historical Use of Funds, EDSTF Application, EDSTF Guiding Principles, and Walla Walla County's Comprehensive Plan - Appendix G (Projects that are eligible to receive EDSTF). Here is the link to the Port's website for information. www.portwallawalla.com/economic-development/economic-development-sales-tax-fund. **Note:** Eligible projects are those listed in Appendix G of the County of Walla Walla Comprehensive Plan and projects that can clearly demonstrate the tangible creation and/or retention of family wage jobs. EDP=Economic Development Project, Non-EDP=Non-Economic Development Project